



Old Stoic Society

# Careers' Fair Guide

Saturday 28 November 2015

*Stowe*

# Welcome



Thank you for taking part in the Old Stoic Careers' Fair. On behalf of the Old Stoic Society and Stowe, I hope you find it useful and informative.

No matter what you go on to do after leaving Stowe, the Old Stoic Office is here to support you. We can match you up with an Old Stoic Mentor; help to find you work experience, placements and help you look for a job, so please do stay in touch and make the most of what we have to offer. In the future, I hope you will be able to return to Stowe to take part in a similar event as this, to share your experience with Stoics.

Thanks for coming.

A handwritten signature in black ink, appearing to read 'ASemler'.

Anna Semler (Nugent 05)  
asemler@stowe.co.uk  
01280 818252

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# Timetable

Stoics should arrive at the Fair immediately after break, wearing their name badge and ready to meet the Old Stoics and Guests.

9.30am	Tea and Coffee for Old Stoics
10.00am	Welcome from the Headmaster
<b>10.10am</b>	<b>Fair Begins</b>
<b>12.10pm</b>	<b>Fair Ends</b>
12.15pm	Lunch in the State Dining Room for Stoics
12.30pm	Lunch in the State Dining Room for Old Stoics and Guests

# Guidance for Stoics

- Please wear the name badge enclosed with this booklet.
- Please arrive promptly for the Fair, having read up about each Old Stoic's experience (a summary is provided in this booklet).
- Prepare questions in advance about each industry you are interested in. Sample questions are supplied in this booklet.
- Make the most of this opportunity to find out more information about potential careers in which you are interested and make useful contacts in these industries.
- You are expected to meet with at least eight different Old Stoics/Guests at the Fair.
- Please wait to speak to Old Stoics/Guests if they have a queue or return later on.
- Please make sure you thank the Old Stoics and Guests that you meet.
- Your feedback about the Fair would be helpful. Please complete the form on the last page of this booklet and put it in the collection box in North Hall at the end of the Fair.

# Useful Questions to Ask

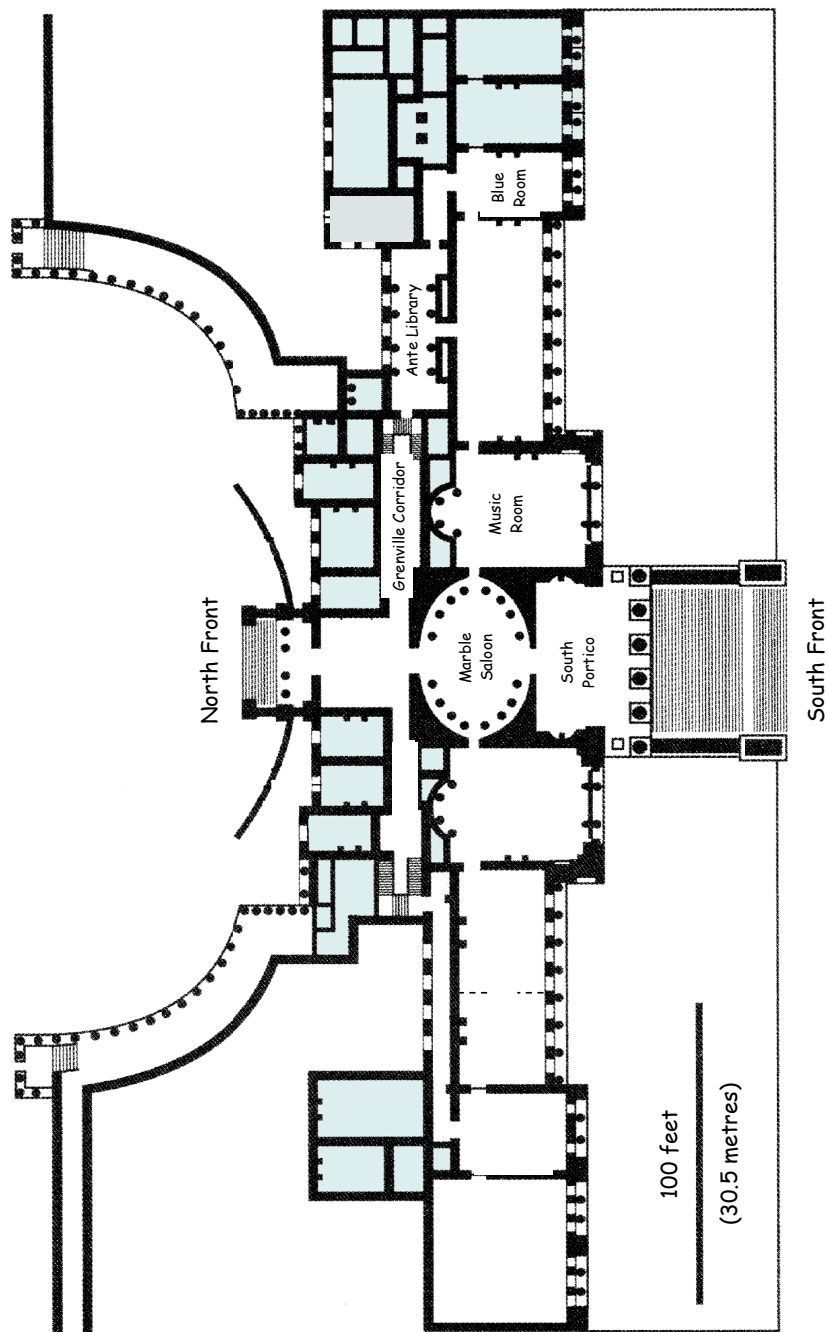
- How did you get your first job?
- What would have helped you to get your first job more easily?
- Could you have done anything more/differently while you were at School/University that would have helped?
- Did personal contacts help?
- Do you think you made the right choice of A Levels/Degree for getting into your chosen profession?
- What does a typical week/month look like in your job?
- How long is your working day?
- Do you work unsociable hours or weekends?
- What do you like most and least about your profession/career?
- Are there any pitfalls to avoid, or steps to take, to make work life easier/more enjoyable?
- If you have ever changed career path – why?
- For your present job did you need to do any further training/exams?
- What are the professional qualifications which you need to have for your job?
- What is a typical starting salary in this field?
- What can you expect to earn if you reach a senior level? How easy is it to progress?
- Do you work as part of a team or independently?
- How would you sum up working in this field and would you recommend it?
- What is the strangest/funniest incident you have experienced in your business?

# Old Stoics/Guests in Attendance

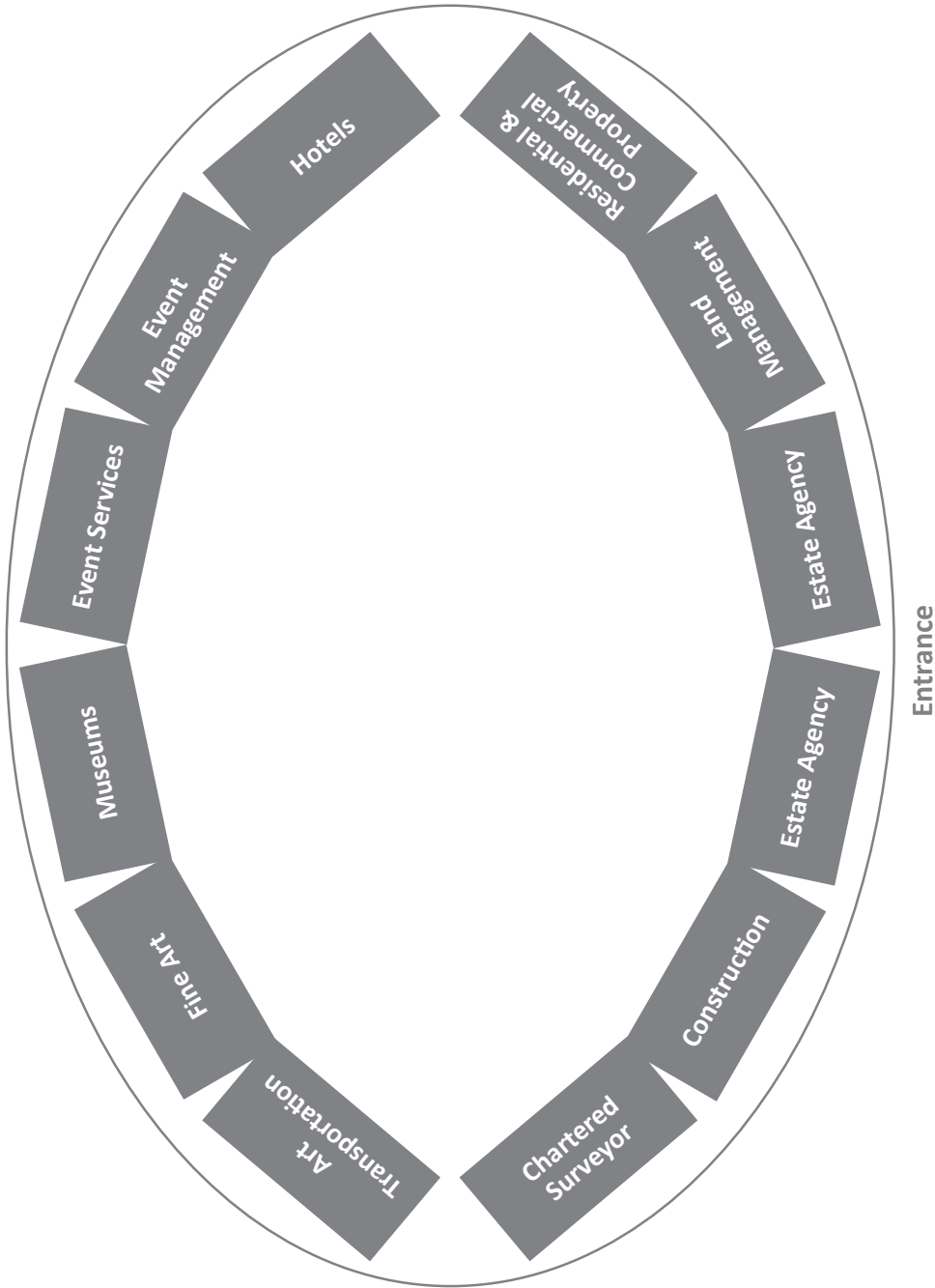
Industry	Page	Location	Old Stoic
<b>ARTS</b>			
Art Transportation	12	Marble Saloon	Mr Sonny Moore (Chatham 97)
Fine Art	12	Marble Saloon	Mr George Irvine (Grenville 90)
Museums	13	Marble Saloon	Dr Nick Smith (Bruce 93)
<b>BUSINESS</b>			
Nuclear - Government & Industry	13	Music Room	Miss Jessica Hollingworth
Social Entrepreneurship	14	Music Room	Mr Jonathan Bannister (Walpole 86)
Tech	14	Music Room	Miss Francesca Tabor (Nugent 07)
Telecoms	14	Music Room	Mr Edmund Wontner (Bruce 94)
<b>CREATIVE</b>			
Advertising	15	Blue Room	Mr Jonathon Hall (Bruce 79)
Automotive and Marketing	15	Blue Room	Mr Ted Bainbridge (Walpole 69)
Brand Management	16	Blue Room	Mr Will Kemble-Clarkson (Bruce 96)
Branding & Automotive	16	Blue Room	Miss Hannah James (Nugent 97)
PR	16	Blue Room	Mr Nicholas Rewcastle (Grenville 10)
Recruitment & CV Mini Clinic	17	Ante Library	Mrs Vivienne Dykstra (Current Parent)
<b>ENGINEERING AND DESIGN</b>			
Engineering	17	Blue Room	Lord Harry Crofton (Walpole 06)
Landscape Architect	18	Blue Room	Mr Dominic Cole (Lyttelton 74)
Landscape Design	18	Blue Room	Dr James Furse-Roberts (Grafton 95)

Industry	Page	Location	Old Stoic
<b>FINANCE</b>			
Accountancy	19	Music Room	Mr Tom Tett (Grafton 06)
Careers, Business & Economics	19	Music Room	Mr Tom Harper (Cobham 94)
Insurance	20	Music Room	Mr Paul Burgess (Cobham 89)
Investment Banking	20	Music Room	Mr Jack Utley (Chandos 93)
Reinsurance	20	Music Room	Mr Garrick Marton (Chatham 85)
Wealth Management/ Financial Advice	21	Music Room	Mr James Dare (Grenville 92)
<b>HOSPITALITY, SPORT AND LEISURE</b>			
Event Services	21	Marble Saloon	Mr Chris Marsland (Temple 99)
Event Management	21	Marble Saloon	Mr Marcus and Mrs Rebecca Burnett
Hotels	22	Marble Saloon	Mr Patrick Burke (Grenville 74)
<b>LAW</b>			
Law	22	Music Room	Mr Richard Hopkinson-Woolley (Chandos 87)
<b>MEDICINE</b>			
Dentistry	23	Grenville Corridor	Miss Imogen Midwood (Nugent 07)
Medicine	23	Grenville Corridor	Mr Stefano Capella (Cobham 11)
Pharmaceuticals	23	Grenville Corridor	Mr Robert Whitehouse (Bruce 84)
Science	24	Grenville Corridor	Mr Jamie Gubbins (Grafton 07)
<b>PROPERTY AND LAND</b>			
Chartered Surveyor/ Automotive Engineering	24	Marble Saloon	Mr Gavin Davidson (Chatham 72)
Construction	25	Marble Saloon	Mr David Loasby (Walpole 02)
Estate Agency	25	Marble Saloon	Mr Nick Austin (Grafton 02)
Estate Agency	26	Marble Saloon	Mr Kristjan Byfield (Grafton 98)
Land Management	26	Marble Saloon	Mr Clive Pullin (Walpole 86)
Residential & Commercial Property	26	Marble Saloon	Miss Hannah Durden (Nugent 01)

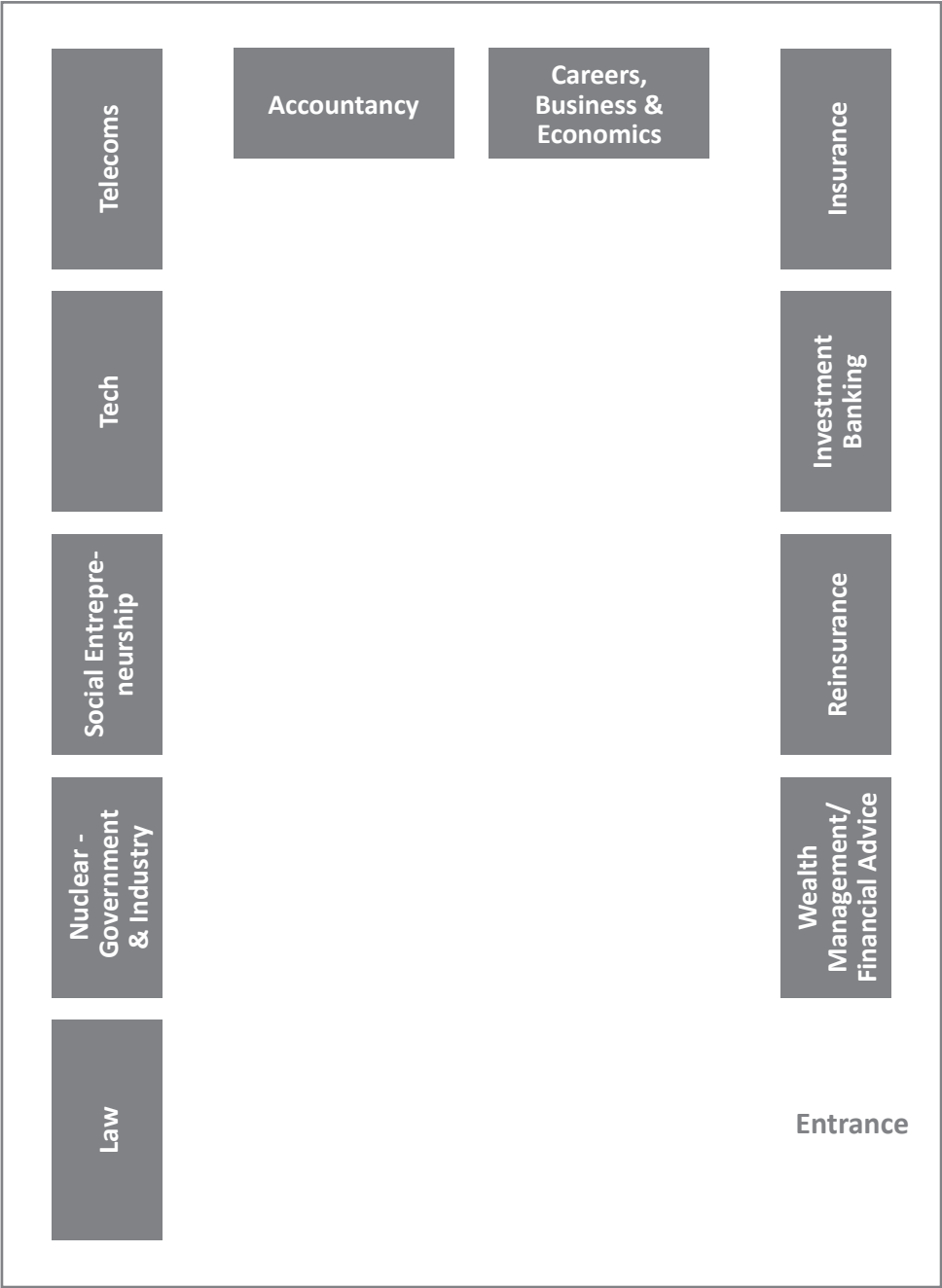
# Map of Stowe House







Music Room



## Grenville Corridor

Dentistry

Medicine

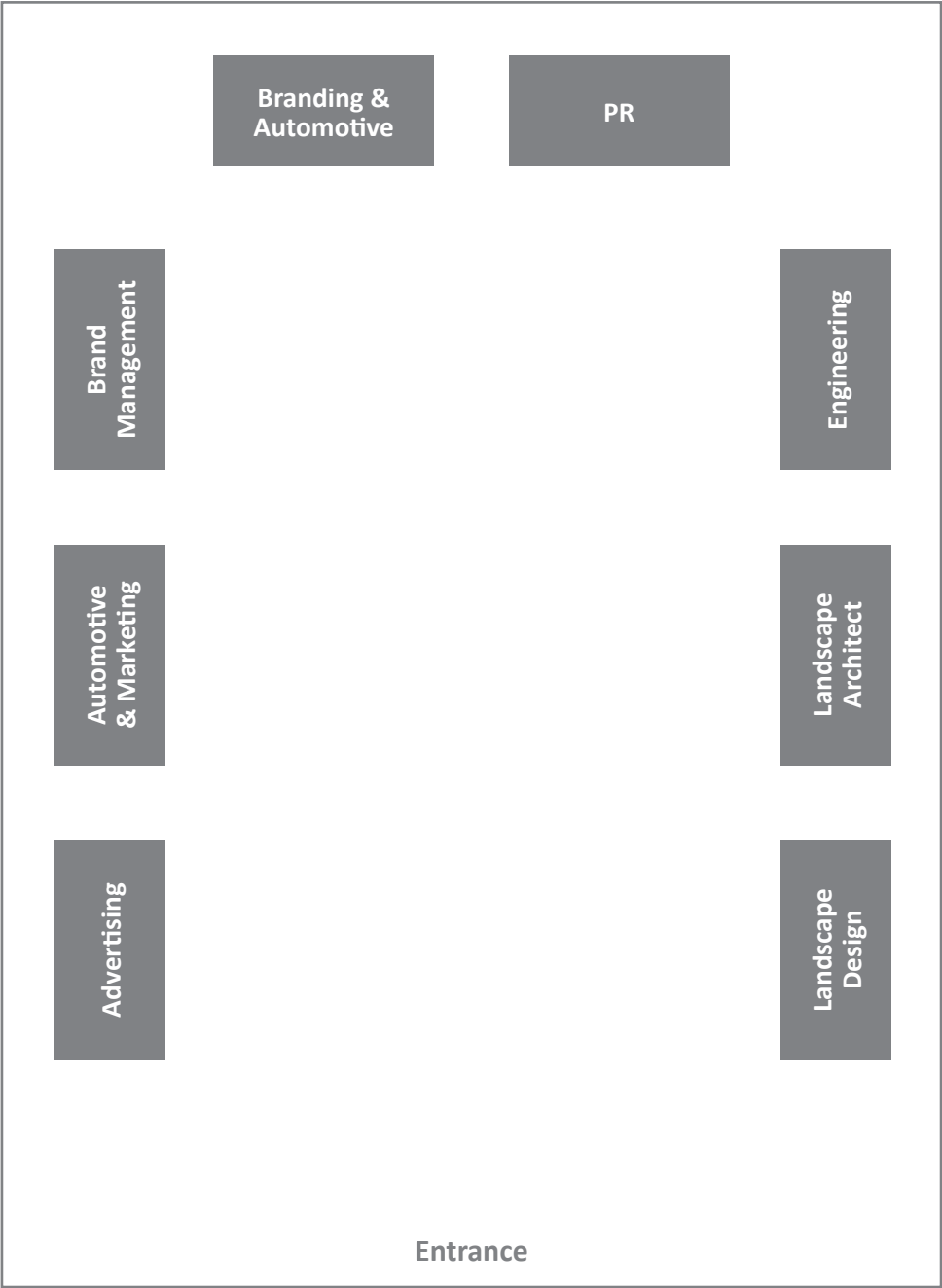
Pharmaceuticals

Science

## Ante Library Sofa

Recruitment &  
CV Mini Clinic

# Blue Room



# Delegates

## Arts

### Art Transportation

**Mr Sonny Moore (Chatham 97)**

*Manager*

Sonny grew up amongst artists, designers and architects. Throughout his time at Stowe, Sonny had a keen interest in the arts and he now works as an Art Consultant and Art Logistics Specialist to a wide spectrum of private and corporate clients. Sonny has not always followed a 'traditional' path, and upon leaving Stowe in '97 he worked in the film industry and then the property market designing interior spaces. Following a belated gap year to Asia and beyond, Sonny returned to the UK to work in the luxury design and visual arts sector. He then did a three year Spatial Design course at Kingston University. Heading up the Art Handling department at AstonSpinks Ltd ([www.art-handling.co.uk](http://www.art-handling.co.uk)) and working with his own clients through SMart ([www.sonnymooreart.com](http://www.sonnymooreart.com)), Sonny has a good grasp of the visual arts and other creative industries from a creative and business point of view.



### Fine Art

**Mr George Irvine (Grenville 90)**

*Artist, George Irvine Fine Art Ltd*

George's mother was an artist, so he was taught to paint from a young age. At the age of sixteen, whilst still at Stowe, he was the youngest exhibitor at the Royal Academy Summer Exhibition with a large oil painted on card. He left Stowe to do an Art Foundation Course at Oxford Brookes which helped him to amass a portfolio that impressed the Slade School of Fine Art, UCL. Slade applications were tough, where 600 applicants were whittled down to just 30 lucky candidates. He left Slade a little disillusioned and confused, but took on various commissions and exhibitions. His engagement in 1998 was a catalyst for enrolment in a Post Graduate Certificate in Education (PGCE) at St Luke's College at Exeter University. The course, run by Leslie Cunliffe, was reminiscent of the Foundation Course he had done in Oxford. Teaching suited him and he was soon placed at secondary schools in Bournemouth, Weymouth and Bicester Community College (BCC). After a year at BCC, a position came up at Stowe that he could not resist, and he found himself joining the staff at Stowe, and even more poignant, working alongside his old Art teacher. George left Stowe in 2012 to set up Buttermilk Art School and now focuses on commercial sales, private commissions and tuition via his company George Irvine Fine Art Ltd.



## Museums

### Dr Nick Smith (Bruce 93)

*Archivist, V&A*

Nick joined the Victoria and Albert Museum, London, in 2007. As an archivist, he ensures that the Museum complies with its statutory obligations under the Public Records, Data Protection and Freedom of Information Acts and supports research into the history of its buildings and collections. He studied at Lady Margaret Hall, Oxford (BA in Classics and English, MPhil and DPhil in English Studies 1660-1800) and University College London (MA in Archives and Records Management).



## Business

### Nuclear - Government & Industry

#### Miss Jessica Hollingworth

*Head of Business Capability, Department for Energy and Climate Change*

Jessica graduated from the University of Liverpool in 2011 with a BA Hons in English Literature and Journalism. After graduating, Jessica completed a summer internship at American fashion magazine *Paper* in New York. Her career in nuclear began when she joined the Babcock International Group Business Graduate Scheme in 2012. Babcock International is the leading engineering support services organisation with a revenue of over £4.5bn in 2015 and specialises in a number of markets; most notably nuclear. The two year scheme allowed Jessica to work on several significant and high value civil and defence nuclear projects in the UK, as well as gaining experience internationally in France and Canada. Upon completion of the Graduate Scheme, Jessica began her 18 month secondment to Her Majesty's Government; working in the Department of Energy and Climate Change on its Nuclear Policy. Based in Whitehall, London she is responsible for ensuring that Government maximises the economic benefit to the UK arising from new nuclear development, simply making sure that UK businesses and people prosper from these nuclear opportunities. Due to the politics, security sensitivities and financial implications surrounding nuclear, this post requires a considerable level of engagement with Ministers in addition to senior members from the nuclear industry; companies such as EDF, Rolls Royce and Hitachi. This role also entails a high level of engagement with international investors; a recent example includes the Chinese State Visit in which nuclear was featured in abundance.



## Social Entrepreneurship

### Mr Jonathan Bannister (Walpole 86)

*Director, Make Happy Ltd*

Jonathan Bannister, the Founder of Make Happy, has over twenty years' experience creating advertising, marketing and communications solutions for B2C and B2B clients in Europe and Asia Pacific. Ex of Leo Burnett, Jonathan has a long history of successful communications planning on accounts such as Procter & Gamble and the Financial Times. Jonathan is a strategic marketer whose passion is to help brands and organisations innovate their business by driving deeper levels of engagement. He currently leads strategic planning at Make Happy and brings his wealth of experience to find the right strategy for their clients. Make Happy works extensively with social enterprises and start ups.



## Tech

### Miss Francesca Tabor (Nugent 07)

*Project Manager & Web Developer, Loft Digital*

Francesca left Stowe in 2007. For a couple of years she worked in Estate Agency, having completed a Built Environment Foundation course at Oxford Brookes. However, her growing passion for Tech resulted in a career change and in 2012 she was taken on as one of the first employees of Unii.com/Fling app, which has won the Tech City News Award and raised \$18M in investment. In September of this year, Francesca completed an intensive Web Development course at General Assembly, in order to learn how to code. She has now joined a growing digital agency as a project manager and web developer, and will be working on a number of large projects for clients such as the Cycle Scheme, Auto Trader and the Department for Energy & Climate Change. Francesca firmly believes that Tech is revolutionising every industry and the ability to write and understand code will become just as important a part of a school's curriculum as French is, for example, and coding may in time even become a core subject. Should there be any budding entrepreneurs, web designers, developers or merely tech enthusiasts at Stowe - Francesca would welcome the chance to give advice and help people navigate the industry.



## Telecoms

### Mr Edmund Wontner (Bruce 94)

*Senior Product Manager, Vodafone Group*

Having worked for Start-ups, Vendors and Carriers in the UK, France and Israel, Edmund now holds an Instructure Platform Patent. His role is customer engagement at the conceptual stage, through to becoming the 'Product Expert'. Requirements capture leads to solution design and then projects are steered through



commercial/development processes by leading cross functional internal teams & external vendors. (Recent projects include: Microsoft, Sony, Amazon, Audi, BMW, Generals Motors and AT&T). He has the travel bug though and his next project is his second house build.

## Creative

### Advertising

**Mr Jonathon Hall (Bruce 79)**

*Director, The Ad Store*

Jonathon writes, "I came to Stowe with the intention of becoming a horse vet, an interesting 'O' level in Biology put paid to that. I had, however, become interested in Economics and started to pursue a career in the City. I loved the work but felt like a square peg in a round hole. Time spent in LA confirmed that and I left to join the world of advertising. My ultimate goal was to run my own agency, and here I am, three years later doing just that. It's no bed of roses, but I wouldn't have it any other way." Jonathon is Chairman of the Old Stoic Society committee. Jonathon runs The Ad Store [www.the-adstore.co.uk](http://www.the-adstore.co.uk)



### Automotive and Marketing

**Mr Ted Bainbridge (Walpole 69)**

*Saab*

Ted has spent over 35 years working for a diverse range of organisations, developing and implementing Marketing Strategy. He has extensive experience within the automotive sector having worked for Fiat, Toyota, Porsche and Saab, where he was Director of Marketing and was responsible for the world wide launch of the Saab 93. He has worked with major advertising agencies and been responsible for multi million pound budgets covering media campaigns, promotional activities, point of sale production and market research. He is currently a Director of the Visible 24/7 Group who are world leaders in photoluminescent technologies. Ted was Vice Chairman (2010-2013) and Hon Treasurer (2007-2010) of Leander Club, one of the world's most successful rowing clubs, where he also coaches. His 2015 crew, who were all 'gap year' athletes, were semi-finalists in the Thames Cup at Henley Royal Regatta. 'Marketing' covers a wide range of disciplines ranging from advertising, point of sale material, sales promotions, market research and sales literature, all of which are often run as separate departments within a corporate marketing division. These disciplines can also be either within a corporation or within a specialist advertising agency that works in conjunction with a corporation. As time will be limited at the Fair, please give some thought to which discipline of marketing interests you most and why. In addition, if you had the opportunity to get a job at any company in their marketing department, which company would you choose and why?





## Brand Management

### Mr Will Kemble-Clarkson (Bruce 96)

*Proprietor, Perlin Design*

Will spent six years in advertising, initially as a graduate at Saatchi & Saatchi, before then moving 'client-side' to HSBC as the Marketing Director for Central and Eastern Europe and Russia when he was just 29. After a couple of years of red meat and borsch, he returned to the UK to develop brand strategy and new business development for the mobile company O2. In October 2012, he set up his own strategic consulting firm, Perlin, to help companies evolve their businesses to compete more effectively in these digital times. His client list includes an airline, a pharmaceutical company, a telco, a bank, a fashion house and the BBC.

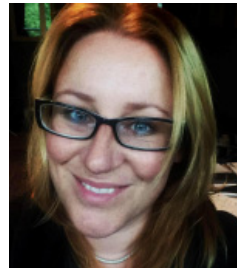


## Branding & Automotive

### Miss Hannah James (Nugent 97)

*Director of Special Projects, Decibel Racing*

Following a GAP year in South America with Raleigh International, and four years at Newcastle University (with a year in industry, some of which was spent working for an Orangutan charity in Borneo), Hannah ended up on Sloane Square working for a luxury travel company, Abercrombie and Kent, as an African and Indian Ocean specialist. After several years trying out what suited her, she ended up at the race track. There's one thing about racing and that is that you have to earn your stripes and there's no queue-jumping to the top spots! She has gained experience in a huge number of roles in the motor racing industry and currently holds roles as Head of Commercial Operations at a GT team and Commercial Advisor to a global sports car team. She also manages the premier sponsor at a Rugby Super League team and owns a business that designs and manufactures hearing protection for the shooting and motorsport market, so some would call her a niche entrepreneur.



## PR

### Mr Nicholas Rewcastle (Grenville 10)

*Account Manager, Run Communications*

Nick left Stowe in 2010 with A Levels in English Literature, Drama & Theatre Studies and French. He went straight to the University of Chester to study a BA Hons in Journalism and Public Relations. During his three year study, Nick worked at the Warrington Wolves, becoming a Media Communications Assistant, adding valuable experience to previous jobs he had at ITV and Hampshire Mezzanine Floors in PR, Marketing and Media roles.



After graduating with a 2:1 in 2013, Nick was PR and Marketing Manager at Hampshire Mezzanine Floors before making the move to the PR agency life, becoming a PR Account Executive at tech PR agency, The CommsCo. Nick moved away from his home town of Southampton to live in Brighton at the end of 2014 and in January 2015 took up his current role as a PR Account Manager for Run Communications, leading on a number of accounts within the sports industry.

## Recruitment & CV Mini Clinic

**Mrs Vivienne Dykstra (Current Parent)**

*Director, THISCITY*



Viv is a Director of Korn Ferry, a global recruitment and talent management organisation with offices in 67 countries. She has 20+ years' experience in the recruitment of 'young talent' - primarily placing graduates into the investment banking industry. Before setting up her first company, Viv worked within the Human Resources function of Deutsche Bank for 7 years and for NatWest Markets and Swiss Bank. In 2004 she set up 'Graduate Solutions' and for 11 years offered outsourced recruitment services around the recruitment of graduates and interns to blue chip clients around the world. In 2015 she sold the company to Korn Ferry. During her earlier career, Viv worked in property and engineering. She set up the Artemis Network in 2014 - a charity aimed at helping young women develop the confidence, knowledge and employability skills to access a broader range of careers. Viv was educated in the North of England and came to London for university where she studied Business Studies and Languages and later took a postgraduate diploma in Marketing. Her daughter has just joined Stowe in the Lower Sixth.

## Engineering and Design

### Engineering

**Lord Harry Crofton (Walpole 06)**

*Structural Engineer, Thornton Tomasetti*

Harry graduated from the University of Bristol in 2010 with an MEng in Civil Engineering and, after working in the humanitarian sector, moved to Manchester to begin as a Civil and Structural Engineer. Harry is currently a Structural Engineer in the London office of a leading multinational company and has designed building projects in the UK and Middle East. His experience covers a wide range of projects, from streets to art galleries, from schools to residential towers. He is also active in research and development, helping to promote innovation in the industry.



## Landscape Architect

### Mr Dominic Cole (Lyttelton 74)

*Director, Dominic Cole Landscape Architects*

Dominic trained as a Landscape Architect at Leeds (now LMU), which included a year in practice which he spent with the government Property Services Agency - designing the outdoor parts of prisons and asylums. He joined a Landscape Practice, Land Use Consultants, where he spent thirty years and worked on a wide range of projects in England. He started with reclamation of sites that had been coal mines in the West Midlands, which gave him a very good understanding of how to calculate large quantities of material. This stood him in good stead for designing the Eden Project in a china clay pit in Cornwall, one of the largest landscape projects of the Millennium.



Dominic's other interest is in conserving and managing Designed Historic Parks and Gardens, such as Stowe. He has been Chairman of the charity, The Garden History Society, for fifteen years and Chair of the National Trust Gardens and Parks Advisory Panel for nine years. He is a strong believer in horticultural education and the encouragement of professional collaboration between the designer and contractor.

## Landscape Design

### Dr James Furse-Roberts (Grafton 95)

*Director, FRLA Ltd*

When James left Stowe, rather than going to university, he went to the Royal Botanic Gardens, Kew, where he did a Diploma in Botanical Horticulture. He went on to study for an MSc in Habitat Creation and Management at Staffordshire University. After this, he was approached to do a PhD at the University of Reading on the creation and management of botanic gardens. This provided opportunity to research how financially viable visitor attractions can be created and how space can be designed to convey messages.



He now has his own company, FRLA Ltd, which provides landscape design, master-planning and interpretation services to natural heritage organisations, including clients such as the National Trust and Oxford's Botanic Garden.

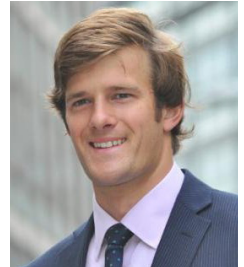
# Finance

## Accountancy

### Mr Tom Tett (Grafton 06)

*Fund Accountant, Davide Leone & Partners Investment Co LLP*

Tom graduated from Exeter University with a degree in Psychology. After a gap year he returned to Jersey to begin his career in finance with Deloitte. He qualified as a professional accountant in July 2013, obtaining his ACA (Association of Chartered Accountants) qualification and consequently becoming a member of the ICAEW (Institute of Chartered Accountants in England and Wales). Tom transferred to Deloitte London to gain experience in the Investment Management and Private Equity space. Within six months he was offered a role as Finance and Operations Manager at SV Life Sciences Advisers LLP, an investment business specialising in the Biotech, medical and health care sectors. A year on, Tom successfully applied for a position with Davide Leone & Partners Investment Co LLP, a hedge fund based in Mayfair, London. For the last six months, he has been working closely with the analysts and portfolio managers, learning about the hedge fund business.



## Careers, Business and Economics

### Mr Tom Harper (Cobham 94)

*Resource and Sustainability Manager, Unusual Rigging Ltd*

Tom Harper is Unusual Rigging Ltd's (URL) Resource and Sustainability Manager. In the past two years he has focused on tightening URL's sustainability policy in practical ways, creating a carbon reduction strategy and co-developing an effective asset tracking RFID software system to ensure better resource management of all their assets. Currently in his second year of studying the Circular Economy MBA with Bradford University, using the key principles of the circular economy (CE) at work, URL is establishing the CE framework, where relevant, to create a resilient and restorative business model that is sustainable today and into the long term. The company generates more than 50% of its annual energy needs from solar PV, has a zero waste to landfill policy in place, low emission company vehicles and even 100% recycled carpets! Prior to life at Unusual, Tom worked as an actor for 10 years. His credits can be found at [www.imdb.com/name/nm0363990/](http://www.imdb.com/name/nm0363990/)



## Insurance

### Mr Paul Burgess (Cobham 89)

*Claims Director, Risk Managed Europe at RSA*

Paul has worked in Insurance for over 25 years, starting out as a Claims Technician at Devonshire Underwriting Agencies. He then went on to work his way up the industry, with roles at Brockbank Underwriting, Syndicate 588, Whittington Syndicate Services, Downlands Liability Management Ltd and the British Aviation Insurance Company. He is currently Claims Director for Europe at RSA.



## Investment Banking

### Mr Jack Utley (Chandos 93)

*Global Head of Electronic Client Solutions, BNP Paribas*

Jack left Stowe with A Levels in Mathematics, Physics and Art/Design. He went on to study Business Information Systems at the University of Southern California where he graduated with a 2:1 in 1997. Jack started his early career as a consultant working with small technology start-ups during the dotcom boom of the late 90s and early 2000s, focused on Financial Technology and Capital Markets. He has over 15 years' experience working in Investment Banking, having spent 6 years at Barclays Capital working in IT, and the past 5 years at BNP Paribas where he leads the Electronic Client Solutions team focused on product strategy and digital transformation of the Global Markets business. Jack is based in London where he has worked for the past fifteen years.



## Reinsurance

### Mr Garrick Marton (Chatham 85)

*Executive Director/Client Advocate, Willis Limited*

Garrick has over 20 years experience in the insurance/reinsurance industry. After leaving Stowe, Garrick obtained a degree in Political Economy and then spent a year travelling through Africa. He started his insurance career in 1990 at Priceforbes Federale Volskas (PFV). In 1996 he was transferred back to London by PFV to develop a new joint venture (PFV Nelson Hurst) and assist large South African corporate clients expanding out into Europe, following the dismantling of the apartheid regime. Following nearly 15 years at PFV, he then took a job at Willis as a Global Client Advocate in their Global Markets International (GMI) division with the main objective of looking after Willis corporate clients with turnovers in excess of USD 2bn. He specialises in the telecommunications area (Industry Practice Leader) and has regional responsibilities for sub-Saharan Africa (with special emphasis on South Africa) and Israel. He travels extensively in those regions and heads up the Middle East Africa team within GMI.



## Wealth Management/Financial Advice

### Mr James Dare (Grenville 92)

*Associate Partner, St James's Place Wealth Mgmt*

James writes, "Having graduated from the University of the West of England with a degree in Economics and Politics, I joined a graduate scheme with Gerrard and King. Here, I traded money market instruments before moving to Merrill Lynch to trade equities. After six years I decided on a change of scenery and moved to South Africa, where I became the International Director of Sales and Marketing for Warwick Wine Estate. I spent nine years in this role before moving back to the UK in 2011. I decided I wanted to pursue a career in Finance again on my return. I was selected to retrain as a Financial Advisor/Wealth Manager through the St James's Place 'academy' programme. I have now been advising individuals and small businesses in all things financial for two years. This involves investment management, tax planning and protecting people's wealth."



## Hospitality, Sport & Leisure

### Event Services

#### Mr Chris Marsland (Temple 99)

*Business Development Director, ISS Facility Services UK*

Chris studied International Hospitality Management at the University of Surrey before starting in his first management post at the British Museum. Within two months he was managing two cafés with a team of 30 people and a turnover of £2.2M. After a number of operational roles in London, Chris went on to work for a leading catering consultancy. This combination of experience laid the way for Chris to move in to Business Development within the contract catering sector. Chris's Business Development roles including selling catering and reception services to a wide range of household names and FTSE organisations. These range from Virgin Holidays, Siemens and Headingley Stadium to Yahoo!, Amazon and JP Morgan. Chris is currently enjoying a sabbatical, restoring his house, and plans to return to the corporate world in the new year. Chris's grandfather was one of the first 99 pupils at Stowe and he is the Trustee for the Louis Strauss Prize.



## Hospitality and Event Management

**Mr Marcus Burnett** *Educational Adviser, Les Roches/Glion*

**Mrs Rebecca Burnett** *Managing Director, M & R Educational Consultants*

Marcus and Rebecca Burnett represent 14 international universities that specialise in International Business Management, Hospitality Management and Event Management,



including five of the top 10 universities in the world for these subject areas. Many Stoics go on to study courses at these institutions. Marcus and Rebecca will be happy to give advice on getting into the Hospitality and Event Management industry.



## Hotels

**Mr Patrick Burke (Grenville 74)**

*Director, The Atlantic Hotel*

Patrick studied Hotel and Catering at the University of Surrey. This was followed by five years of management experience at two of London's leading five star hotels – The Carlton Tower in Knightsbridge and the Intercontinental at Hyde Park Corner. Patrick went on to manage hotels for Mark Warner in several European destinations including France, Switzerland and Greece. In May 1987, Patrick succeeded his father as managing director of Jersey's Atlantic Hotel. Patrick became a director of Small Luxury Hotels of the World in 1999.



## Law

### Law

**Mr Richard Hopkinson-Woolley (Chandos 87)**

*Partner, DLA Piper*

Richard left Stowe with A Levels in Latin, Greek and French, and headed to Pembroke College, Oxford to read Classics. He left with a 2:2 in 1991. He was offered Articles (a Training Contract) with Simmons & Simmons and spent a year at the City of London Polytechnic to do the Common Professional Examination (a law conversion course).

He qualified as a solicitor in 1995 and moved to mid-town firm, Reynolds Porter Chamberlain, to work in their property team. He went on to Clifford Chance followed by Nicholson, Graham & Jones. He was then head-hunted by Berwin Leighton Paisner, the leading UK real estate law firm. Last year, he joined international (arguably the largest law firm in the world) DLA Piper, as a partner in their Real Estate Team.



# Medicine

## Dentistry

### Miss Imogen Midwood (Nugent 07)

*Oral and Maxillofacial Surgery Team,  
Gloucester Royal Hospital*

After finishing School in 2007, Imogen went straight to Bristol University to commence a 5 year dental degree. She found leaving university with a vocation a blessing; she graduated at the age of 22 as a dentist in August 2012, and then began a role as an associate in a dental practice in Cheltenham, which provided NHS and private dentistry. After two years in practice, she was keen to learn more and develop her skills in new surroundings. In September 2014, she took a well earned 10 week tour across the USA, and then returned home to two job offers; a dentist role for a private dental corporate in Singapore or a head and neck surgery job in Gloucester Hospital... please go and visit her stand to find out more.



## Medicine

### Mr Stefano Capella (Cobham 11)

*Student, RAF Nottingham University*

Stefano is currently a final year medical student at Nottingham University. In addition to studying medicine, he recently received a cadetship from the RAF and aims to pursue a career in plastics or orthopaedic surgery with the military. So far he has achieved a BMedSci(Hons) degree and will be sitting his final medical exams in February 2016 to hopefully qualify with a BMBS. As a recent alumnus of Stowe, Stefano states he is happy to help with university applications, medicine and military cadetships.



## Pharmaceuticals

### Mr Robert Whitehouse (Bruce 84)

*General Manager UK, Almirall Limited*



*Solutions with you in mind*

Robert has more than 20 years' experience working in the life sciences sector, specifically in the pharmaceutical industry, where he has fulfilled a number of commercial operational roles for companies ranging from large multinationals to small biotechnology companies. He is currently the General Manager for Northern Europe of Almirall Limited, which is a privately controlled Spanish specialty pharmaceutical company with a strong focus on improving the lives of dermatology patients. As such, he has strong insight into all aspects of running pharmaceutical companies at both national and international level.



## Science

### Mr Jamie Gubbins (Grafton 07)

*Cancer Nanomedicine PhD Candidate,  
University of Manchester*



James obtained his BSc Degree in Biochemistry at Imperial College London in 2011. He proceeded to carry out some nanotechnology research at the UK Institute of Food Research, and research into pancreatic disease at the University of Southern California. He completed his degree with a targeted photodynamic therapy project developing HER2 scFv based photoimmunoconjugates. He was then awarded the Lee Summer Student Fellowship Award by the University of Southern California Research Centre for Alcoholic Liver and Pancreatic Disease, researching the molecular basis of liver fibrosis. He returned to Imperial College to complete an MRes in Cancer Biology in 2012, graduating with distinction. James is currently working towards a PhD in the Nanomedicine Lab, developing theranostic nanoparticle-liposome hybrids for the diagnosis, treatment and monitoring of cancer under the supervision of Prof. Kostas Kostarelos.

## Property and Land

### Chartered Surveyor/ Automotive Engineering

#### Mr Gavin Davidson (Chatham 72)

*Director, Safety Devices International Ltd*



After leaving Stowe, Gavin went into Commercial Estate Agency in Brighton while he qualified as a Chartered Surveyor (General Practice). After a stint at British Rail Property Board and a spell in Southern California looking after a varied industrial office and retail portfolio, he joined the UK property company, MEPC plc in 1983, where he spent the next 20 years; initially as a surveyor, managing West End properties, then as a development surveyor working on West End and City office schemes, and finally as Director in charge of the company's £1.4bn industrial and science park portfolio. In 2000, the company was acquired by GE Capital. Gavin continued to work for the new owners until he left in 2003. Since then, he has changed direction and become the owner and MD of a small engineering company manufacturing roll cages for the motorsport industry, based in Suffolk.

## Construction

### Mr David Loasby (Walpole 02)

*Site Manager, Kier Construction Ltd*

After leaving Stowe, David had a gap year where he was involved in the 2002 Clipper Round the World Yacht Race, completing the Trans-Atlantic leg. This was partly made possible by being awarded a Stowe gap year scholarship. This was followed by embarking on his university degree at Nottingham Trent University, studying for a BA (Hons) in Design, Development and Regeneration. This construction related degree involved a placement year where he worked for John Sisk & Son Ltd, within a Quantity Surveying role, on the £33 million Wembley Arena Refurbishment.



He then joined Kier, as a Graduate Site Manager, completing their in-house 'Graduate Development Programme', gaining a vast variety of knowledge and professional qualifications, and has progressed to his current position as a Site Manager. He recently completed his first successfully sole run project of a Studio School valued at £2 million.

David is now completing his 'Professional Review' to become a Chartered Construction Manager, by The Chartered Institute of Building, to demonstrate his ongoing competence and professionalism. During his professional career he has worked in a variety of sectors within the construction industry, comprising of education, health and private, while also being fortunate to work on a number of prestigious listed buildings.

## Estate Agency

### Mr Nick Austin (Grafton 02)

*Sales Manager, Jackson-Stops & Staff*

After leaving Stowe, Nicholas studied Property Agency and Marketing at the University of Newcastle Upon Tyne. After university he was preparing to join the army when a hunting accident in Leicestershire ended that career option. His sister, who was a partner with Knight Frank, introduced him to the world of estate agency as a possible career. Nicholas joined Faron Sutaria, part of Countrywide PLC in 2005, dealing with high end residential property in Central London. In 2008, he was promoted to Senior Associate in the country homes

department and spent the next four years looking after the high end property market in Surrey. After eight years with Countrywide PLC in 2013 he was asked to join Jackson-Stops & Staff to run the residential department in their Mayfair office, and in 2015 was invited to become a shareholder of the company. Nicholas has a strong connection with Stowe, not only as an Old Stoic, but also in 1922 Jackson-Stops & Staff sold the House to become the magnificent School it is today. Nicholas is also rarely seen out and about without his trusty companion, his Border Terrier.



## Estate Agency

### Mr Kristjan Byfield (Grafton 98)

*Director, Base Property Specialists*

After Stowe, Kristjan undertook a three year BA Course in Acting at the Mountview Academy of Theatre Arts (MATA) in London. He spent the next two years working as a professional actor doing a variety of stage and camera work. He soon realised this was not a career path for him and, more by chance than anything else, took a trainee negotiator role with a young Estate & Letting Agency in Islington, followed by an independent Estate & Letting Agency in Canary Wharf. In 2004, he started 'base property specialists' with his business partner Ann Deckers in Shoreditch, London. About to celebrate 10 years, they are now widely recognised as one of the finest, boutique agencies in London with numerous awards and hundreds of glowing reviews. [www.baseps.co.uk](http://www.baseps.co.uk) Kristjan also has a new role starting (alongside his other commitments) as the TV Presenter & Spokesperson for *The Tenants Voice* - a new Tenant community looking to educate and inform Tenants on their rights and responsibilities. He has already featured in two of their programmes on the Sky Property TV channel (their programme is also called *The Tenants Voice*) as an Industry Expert, giving Tenants advice and answering questions from their forum. Going forwards he will be their Presenter and Spokesperson for media appearances, including TV and radio.



## Land Management

### Mr Clive Pullin (Walpole 86)

At Stowe, Clive studied Biology, Geography, DT and Photography for his A Levels. He took a gap year, before studying Rural Land Management at the Royal Agricultural College. He then went on to work for Howkins & Harrison of Rugby for ten years, advising farmers on Government/EU rules, mortgage financing, residential, agricultural and industrial planning, as well as fighting compensation cases for farmers affected by roads, pipelines and bridges. Clive also handled livestock marketing. He now helps to run his family farm, which focuses on dairy, sheep, beef whilst also growing combinable and energy crops.

## Residential & Commercial Property

### Miss Hannah Durden (Nugent 01)

*Surveyor, Berwick Hill Properties*

Having studied Land Economy at Cambridge (New Hall), Hannah started work in the lease advisory team at Farebrother Chartered Surveyors. She passed her APC (Assessment of Professional Competence) and acquired the letters MRICS after her name. She then took up a 'client-side' role at F&C REIT Asset Management who are property fund managers. Hannah now works for Berwick Hill Properties. She is also Vice-Chair of the Old Stoic Society committee.







# Feedback Form

Please complete this form and return it to the collection box in North Hall at the end of the Fair. Thank you.

1. Did you understand the format of the Fair before it took place?

Yes ☐ No ☐

2. Did you find it easy to speak to Old Stoics/Guests at the Fair?

Yes ☐ No ☐

3. Was the Fair long enough to speak to all the Old Stoics/Guests that you wanted to?

Yes ☐ No ☐

4. Were you happy with the selection of industries represented at the Fair?

Yes ☐ No ☐

5. If not, please give details of the industries you had hoped to find out about.

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6. Was there a particular Old Stoic/Guest who stood out from those you met?

Yes ☐ No ☐

If yes, please give their name:

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7. Did you leave the Fair feeling more confident in the industries you wish to pursue in the future?

Yes ☐ No ☐

8. Can you offer future Stoics any questions to ask which you have found helpful today?

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Please give any other comments below:

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# Old Stoic Society

## COMMITTEE:

*Chairman:* Jonathon Hall; *Treasurer:* Peter Comber; *Vice-Chair:* Hannah Durden;  
*Director:* Anna Semler; *Members:* Paul Burgess; Tim Hart; Jonathan Keating; Katie Lamb;  
Ben Mercer; Nigel Milne; Simon Shneerson; Julian Walker

PRESIDENT: Sir Richard Branson

VICE-PRESIDENT: Dr Anthony Wallersteiner